

## Message Text

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70

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-11 NSAE-00 RSC-01 FAA-00 L-03 NSC-07 SS-20

IO-14 DRC-01 /094 W

----- 053480

R 302057Z JUL 74

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 3777

INFO AMEMBASSY CARACAS

AMEMBASSY LIMA

AMEMBASSY BOGOTA

AMEMBASSY QUITO

AMEMBASSY SANTIAGO

UNCLAS LA PAZ 4903

E.O. 11652: N/A

TAGS: ETRN, LAFTA, BL

SUBJECT: CIVAIR ANDEAN AIRLINE ASSOCIATION

REF: STATE 159662; SANTIAGO 4423

1. LLOYD AEREO BOLIVIANA (LAB) PRESIDENT BILBAO TOLD EMBOFF JULY 29 THAT SUBJECT ASSOCIATION FORMED, FIRST, TO INCREASE ANDEAN AIRLINES' SHARE OF AIR PASSENGER TRAFFIC IN AND OUT OF REGION AND, SECOND, TO ENCOURAGE COST SAVING COMPLEMENTATION AMONG ANDEAN CARRIERS.

2. BILBAO REPORTED THAT FIRST PROBLEM WILL BE ADDRESSED BY JOINT PROMOTIONS AND SCHEDULING TIE-INS AND SECOND BY ESTABLISHMENT OF REGIONAL SPARE PARTS CENTER, PURCHASE 727 TRAINING MOCK-UP FOR JOINT USE AND STANDARDIZATION OF AIRCRAFT PURCHASES. HE SAID STUDY WILL BE MADE TO DETERMINE BEST WIDE-BODY AIRCRAFT FOR ANDEAN AIRLINES, ALTHOUGH HE NOTED THAT VIASA HAS ALREADY SETTLED ON DC-10. LAB OF COURSE NOT RPT NOT IN MARKET FOR WIDE-BODY AIRCRAFT BUT IN ITS CURRENT EFFORT TO RESCHEDULE SERVICES AND EXTEND ROUTES, IT WISHES CONNECT WITH WIDE-BODY STOPS.

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3. BILBAO STATED EMPHATICALLY THAT ASSOCIATION NOT RPT NOT FIRST STEP IN FORMING ANDEAN AIRLINE. HE SAID NATIONAL AIRLINE EXECUTIVES ALSO GENERALLY OPPOSED TO CAF PROPOSAL FOR LEASING AIRCRAFT.

4. BILBAO CONFIRMED THAT LAB WILL PROBABLY SOON RE-ESTABLISH LA PAZ - ARICA SERVICE. ONE DAY A WEEK 727 WILL FLY LA PAZ - ARICA - SANTIAGO - SANTA CRUZ, BOLIVIA AND ON ANOTHER DAY WILL MAKE TRIP IN REVERSE. BILBAO FEARS THAT ROUTE WILL NOT BE PROFITABLE AND HAS HIGHER HOPES FOR NEWLY ESTABLISHED STOP IN ASUNCION ON LA PAZ-BUENOS AIRES ROUTES AND PLAN FOR INCREASED FREQUENCY TO SAO PAULO.

5. COMMENT: WE ALSO DOUBT THAT SANTIAGO-SANTA CRUZ LEG WOULD BE PROFITABLE.  
STEDMAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, AIRCRAFT, PROCUREMENT, AIRLINES, BUSINESS ASSOCIATIONS  
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**Copy:** SINGLE  
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**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Office:** ACTION EB  
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**TAGS:** ETRN, BL, LAB, LAFTA, ANCOM, ANDEAN AIRLINE ASSOC  
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